

# Algae: The New Green Crude



Green Crude - Image Courtesy of SapphireEnergy.com


# Key US Energy Issues

Need to:

- Get off foreign oil
- Become energy independent and self-sustainable
- Reduce CO<sub>2</sub> emissions
- Create new green jobs

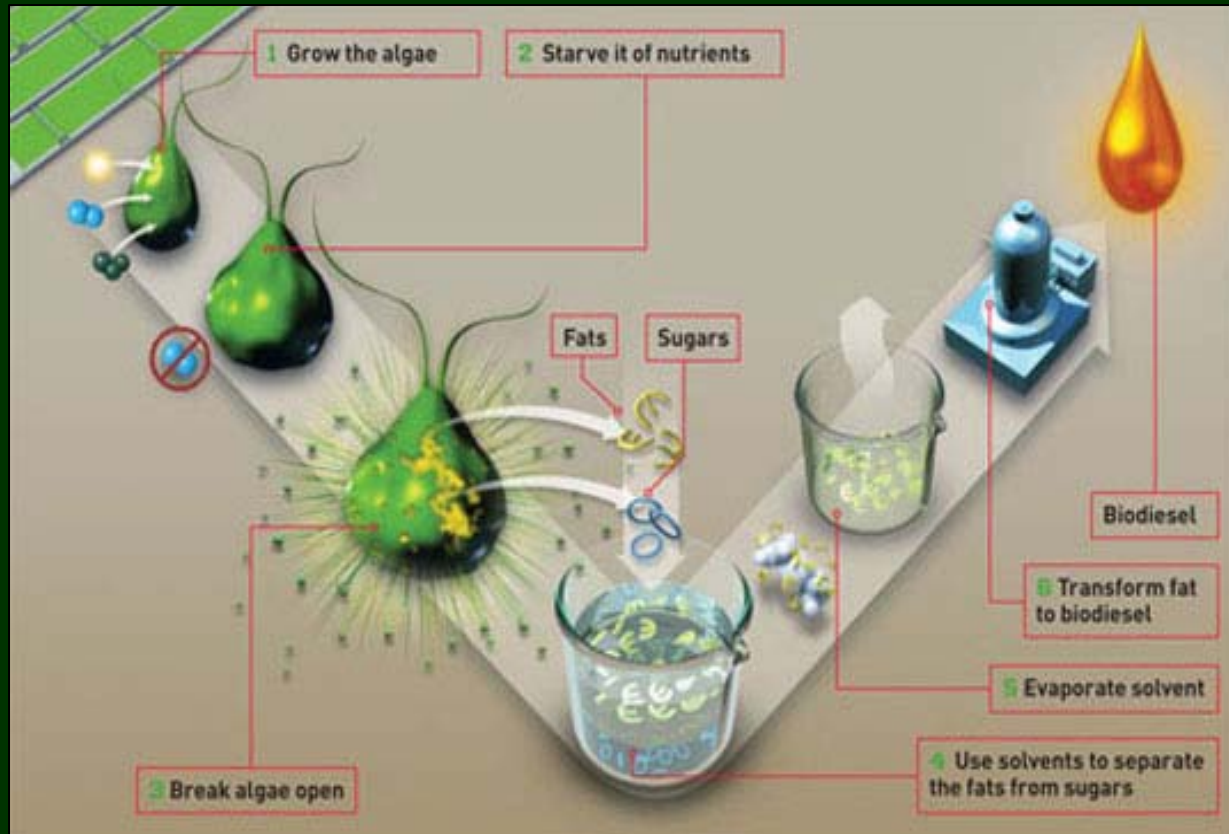
# Why Algae?

*Comparison of Algae vs. other Feedstocks for Bio-Oil Production Per Acre*

Feedstock	Gallons Per Acre
Soy	40-50 US gallons/acre
Canola/Rapeseed	120-150 US gallons/acre
Jatropha	175-250 US gallons/acre
Palm	650 US gallons/acre
Algae	 2-5,000 US gallons/acre

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# Algae Process



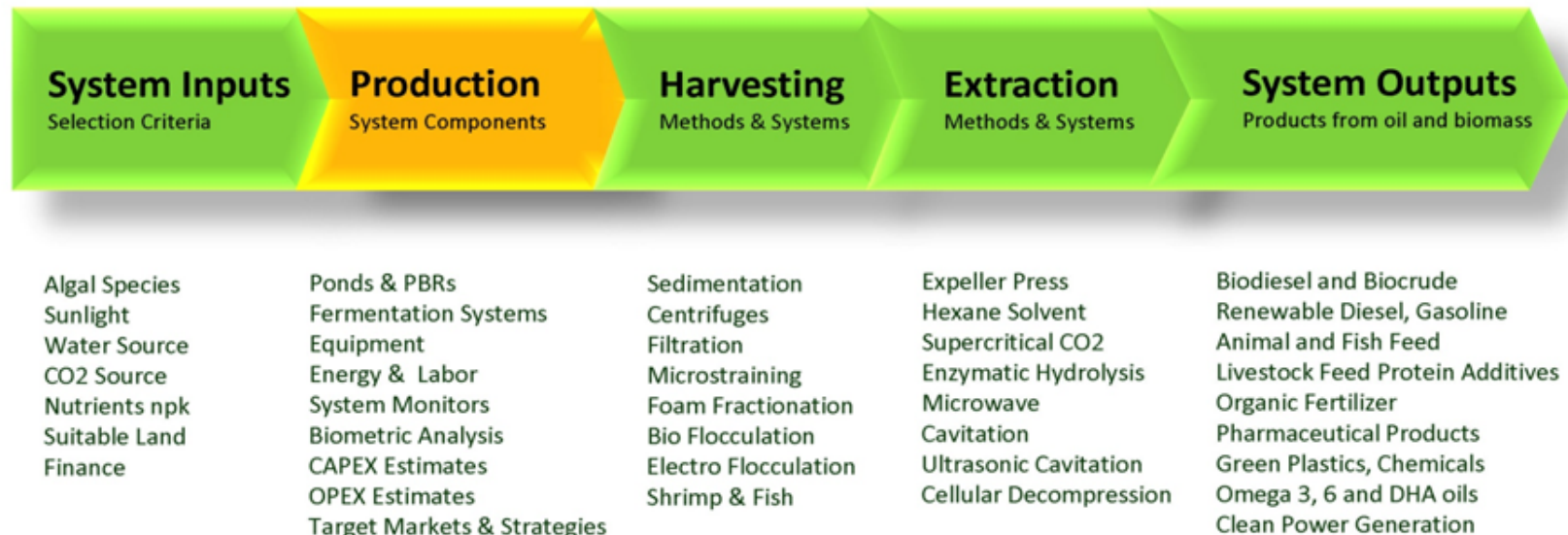
# Various Methods of Growing Algae





# Algae Biomass Production Steps, Methods & Technologies

## ALGAL BIOMASS PRODUCTION SYSTEMS



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The Traditional Method for 50+ Years

# Raceway Ponds

5000 – 7000 gallons per acre per year



## Algae Farming

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Next Generation Algae Production Systems

# Closed-Loop Photobioreactors (PBR's)

30,000 – 500,000 gallons per acre per year



## Industrial Use

\*Can be skid mounted and portable

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# Results from Growing Algae

Algae Culture Grown In  
Water, Ready for Harvest  
(Green Kool-Aide)



Harvested Algae Product:  
Cake/Paste Containing  
Oil and Biomass Fractions



# Potential Markets for Algae Oil and Biomass

Jet Fuel

Green Diesel

Biodiesel

Biogasoline

Bioplastics

Nutricutical

Pharmaceutical

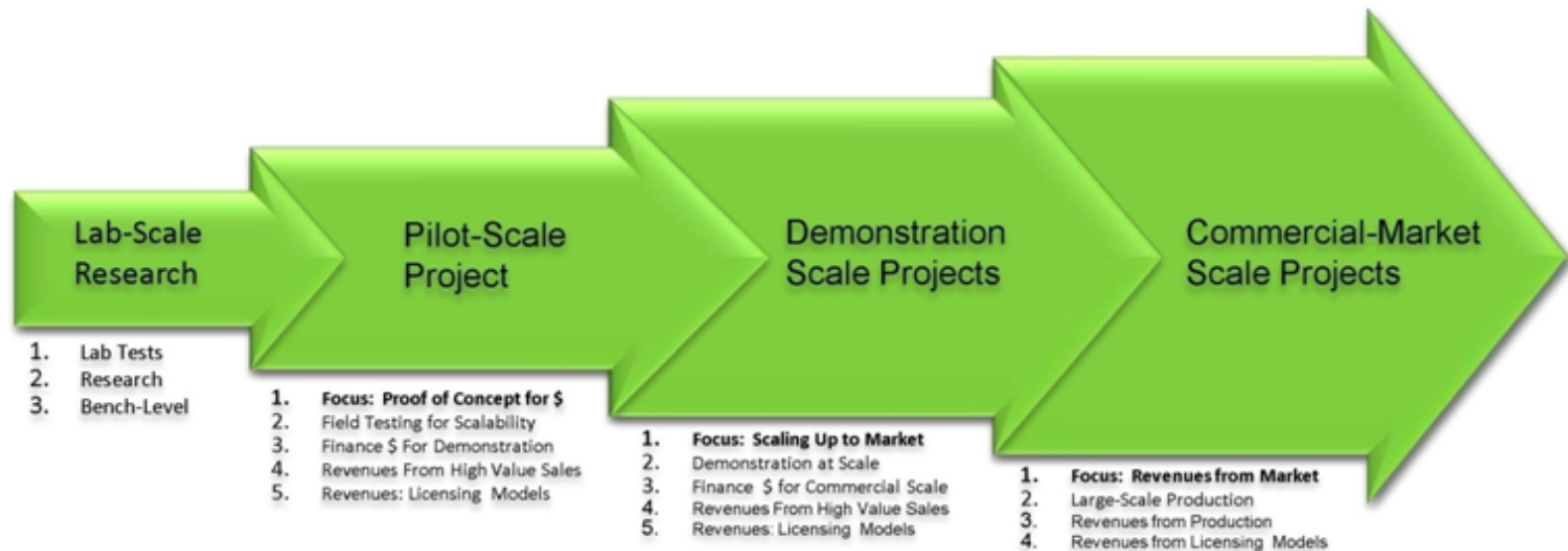
Cosmetics

Organic Fertilizer

Livestock, Poultry and Fish Feed

# Evolution of Algae Biomass Producers and Projects

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Timeline Evolution and Maturation of Algae Producers and Projects From Concept to Commercial Market Scale

# Government & Private Sector interest in algae fuel development

Industries push for algae-based oil for airlines, trucking fleets,  
army, navy and air force.

Incentives and encouragements by various government agencies,  
e.g., DOE, NREL, NETL, USDA,

# Why so much interest in Algae?

Algae is renewable

Does not compete with the food channel

Consumes CO<sub>2</sub>

*So, what's wrong with that?*

# Commercial Developments

- All of “Big Oil” is now invested in algae.
- Recent Exxon and Bill Gates investments in algae.
- Algaepreneurs are building out commercial-scale algae production plants on acreage.
- Favorable PR and comments in the press about algae.
- Farmers are introducing algae into crop rotation.
- New government grants, tax incentives becoming available.





NAA is the first algae trade association  
in the US whose purpose  
is advocacy for  
the algae production industry

# National Algae Association

## Mission

**Goal:** To promote algae oil and biomass production for economic and environmental development pathways to market commercialization.

**Mission:** Our mission is to advocate and communicate a positive environmental vision for the commercialization of the algae industry.

**Methods:** Collaboration, innovation and commercialization are the foundations and motivating factors of the National Algae Association.

**Members:** The NAA is technology-neutral and supports algae producers in raceway ponds, closed-loop photobioreactors (PBR's) and fermentation projects.

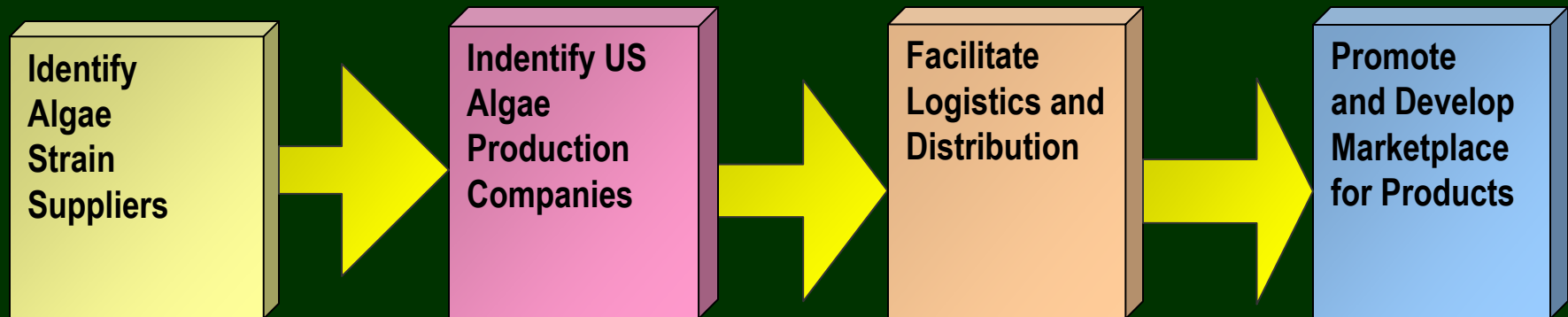
# Activities of NAA

- Play a leadership role in facilitating commercial algae production solutions
- Educate the general public and media about the benefits of algae as a feedstock
- Educate about algae selection, oil content, growing, harvesting and extraction methods for commercial scale production.
- Educate army, navy, air force, commercial airlines, trucking fleets, biodiesel, ethanol, plastics industries as well as nutraceutical, pharmaceutical, cosmetic, and organic fertilizer industries about the benefits of algae.
- Educate potential investors, lenders and investment bankers.
- Offer an interactive forum for debating “good science vs. bad science”

# NAA Goals: Collaboration + Innovation = Fast Track Commercialization

- NAA quarterly conferences and workshops highlight the latest trends in algae production and research
- Open avenues of communication between algae researchers and producers
- Identify the best technologies for Raceway Ponds, Closed-Loop Photobioreactors (PBR's), Fermentation systems and advanced microbial biotech applications.
- Work to sustain a consistent network and supply of algae oil and biomass.

# NAA challenges and opportunities in creating the new algae production industry



# NAA Industry Focused Activities

- Established algae guidelines to assist companies in benchmarking & verifying their production by independent outside third parties.
- Established NAA Algae Production Certification Program for algae producers and algaepreneurs.
- Facilitate communications and quarterly forums throughout the US.





Thank You!

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