



Bureau of Economic Geology, The University of Texas at Austin



Energy Policy and Opportunities in North America

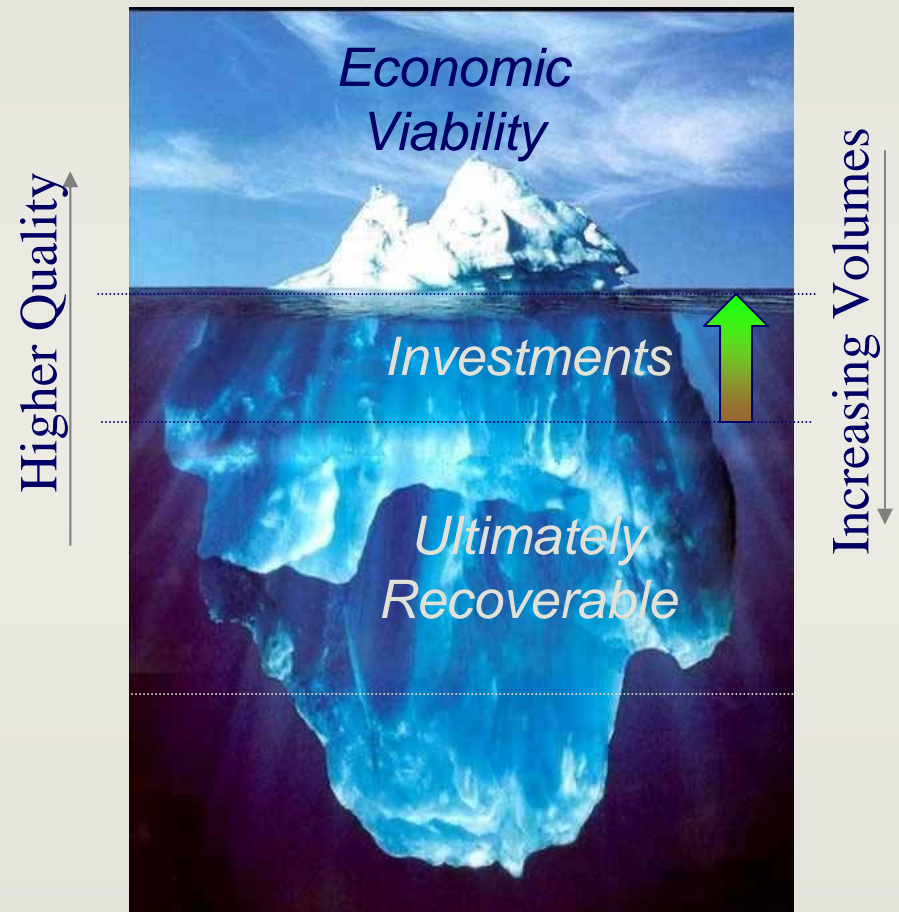
Mariano Gurfinkel

Outline

- The North American Energy Picture
- Issues
- Changing times and the path forward

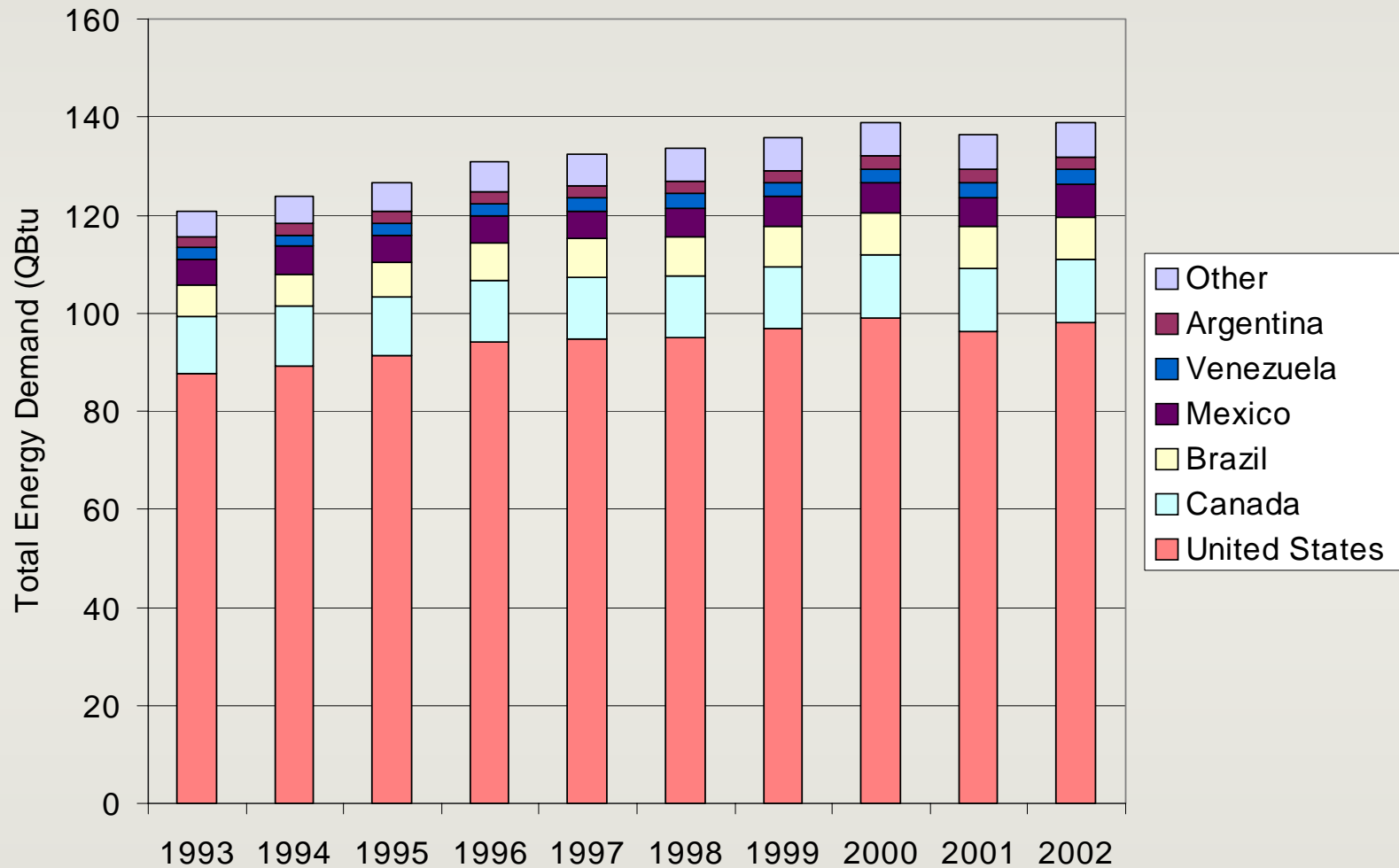
Resource to Markets

- Basic economic arguments explain why “higher quality” resources are tapped first: usually lower cost to market.
- Gradually more challenging projects are undertaken.
- New components of the resource become viable as new technologies become available and when appropriate commercial frameworks are in place.
- The role of investments in infrastructure is to connect resources to markets. One role of new technology is to change which resources are economically viable and ultimately recoverable.
- Each new resource type can be viewed as another iceberg, with different elements being economically viable (above water).

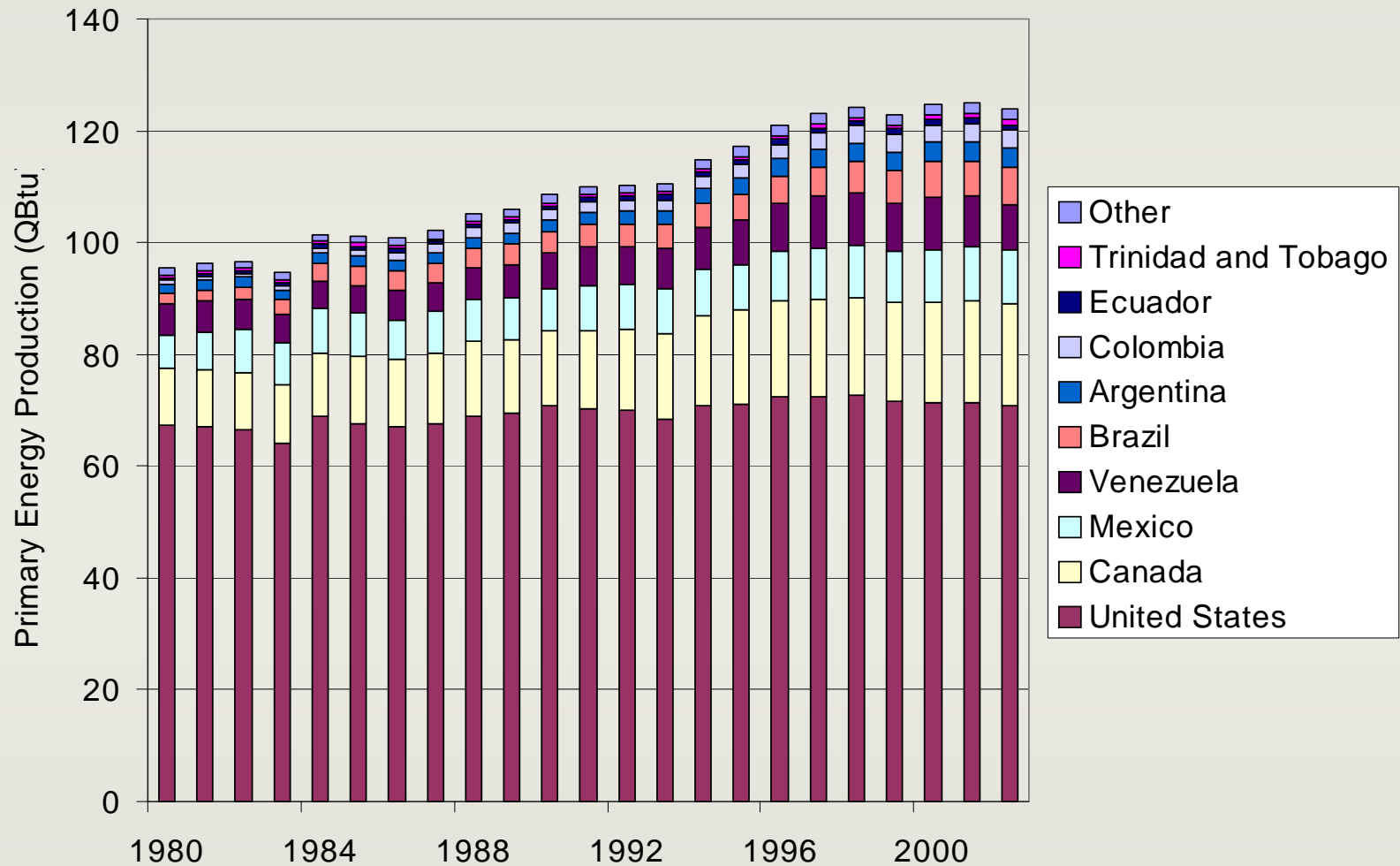


Based on the USGS resource pyramid

Total Energy Demand



Primary Energy Production



US: Energy Use

Figure 2. Delivered energy consumption by sector, 1980-2030 (quadrillion Btu)

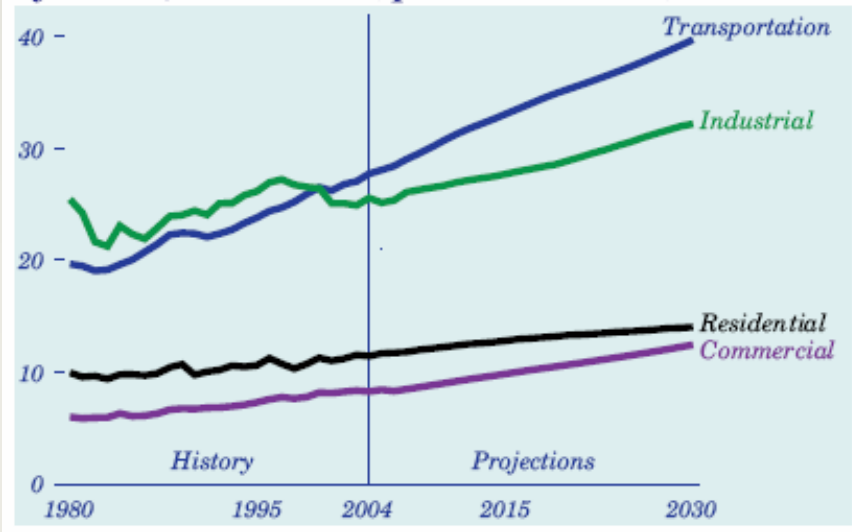
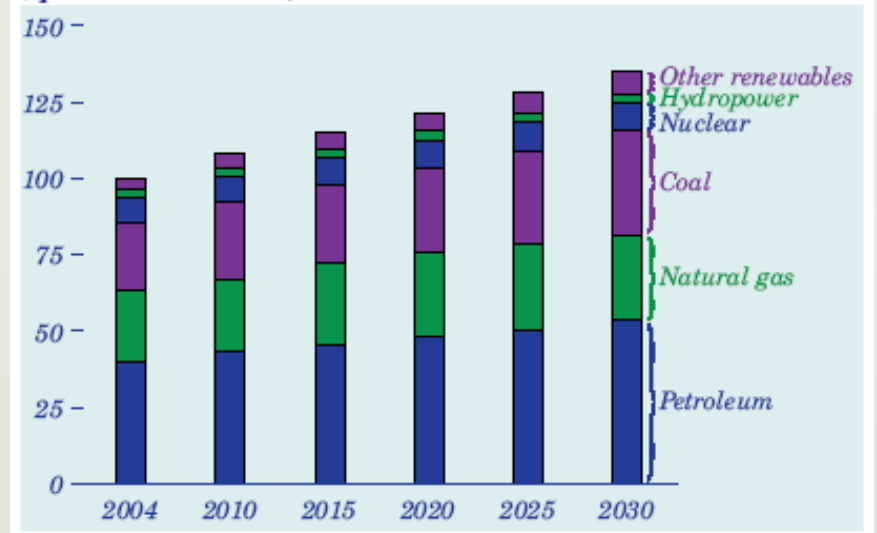
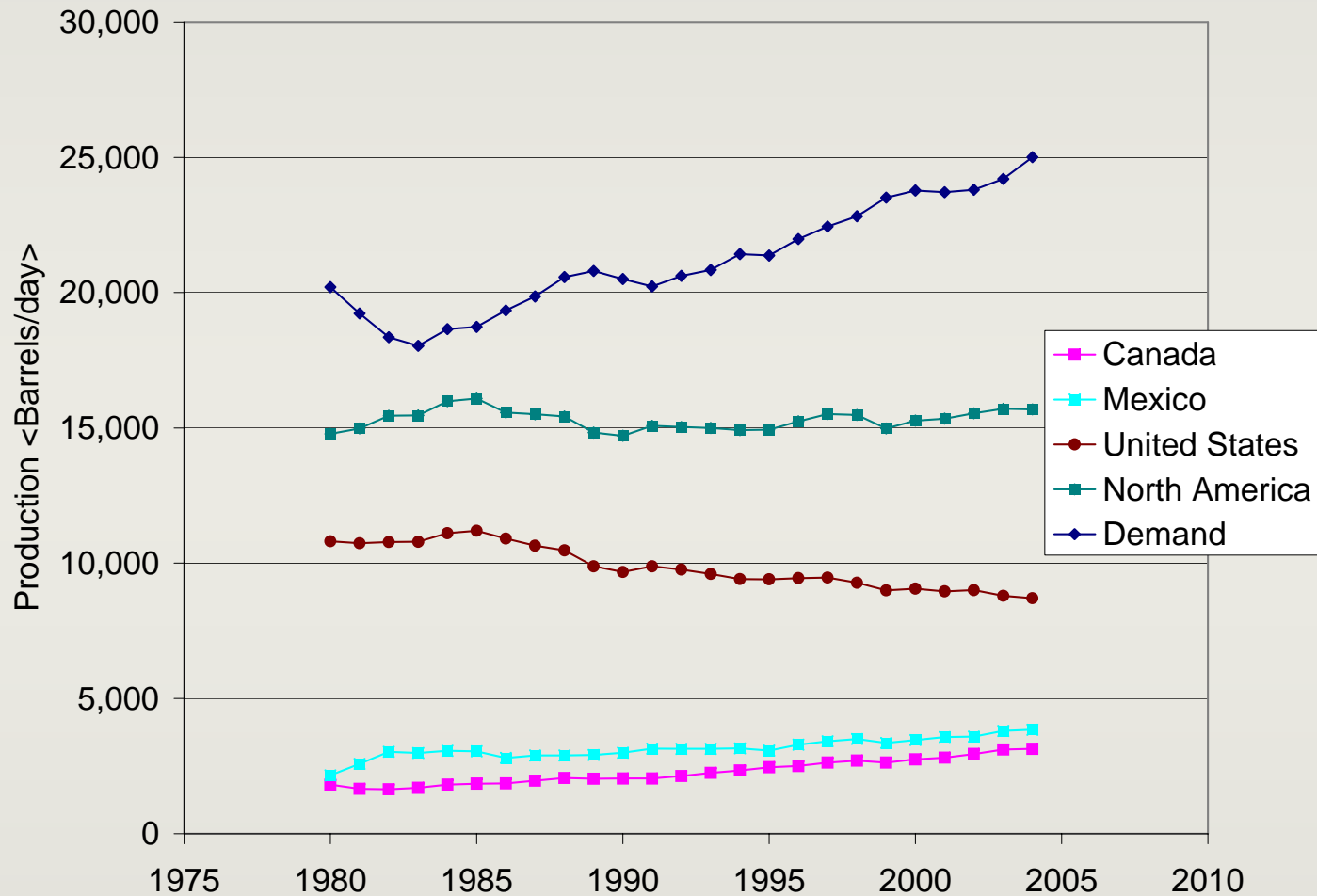


Figure 32. Primary energy use by fuel, 2004-2030 (quadrillion Btu)



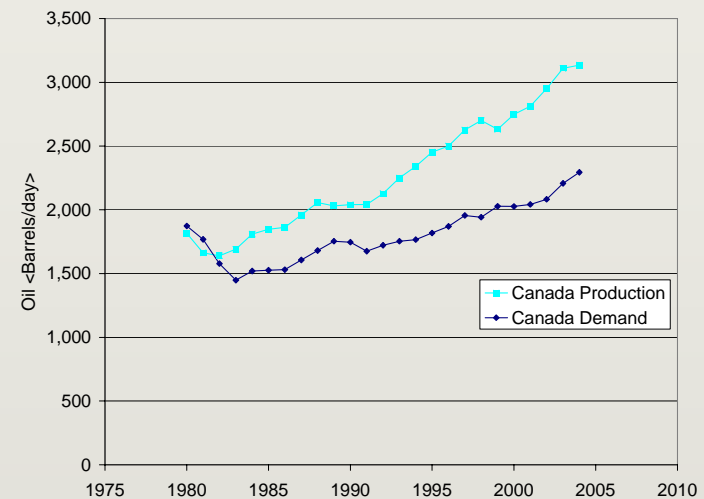
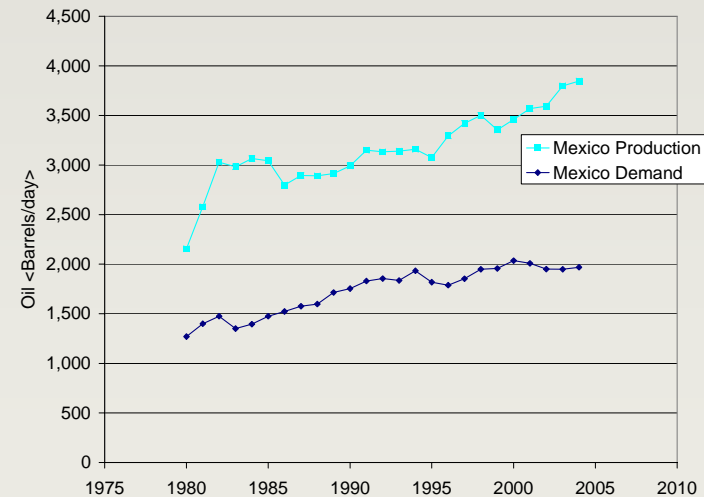
Liquid Hydrocarbons



Source: Energy Information Administration

Liquid Hydrocarbons

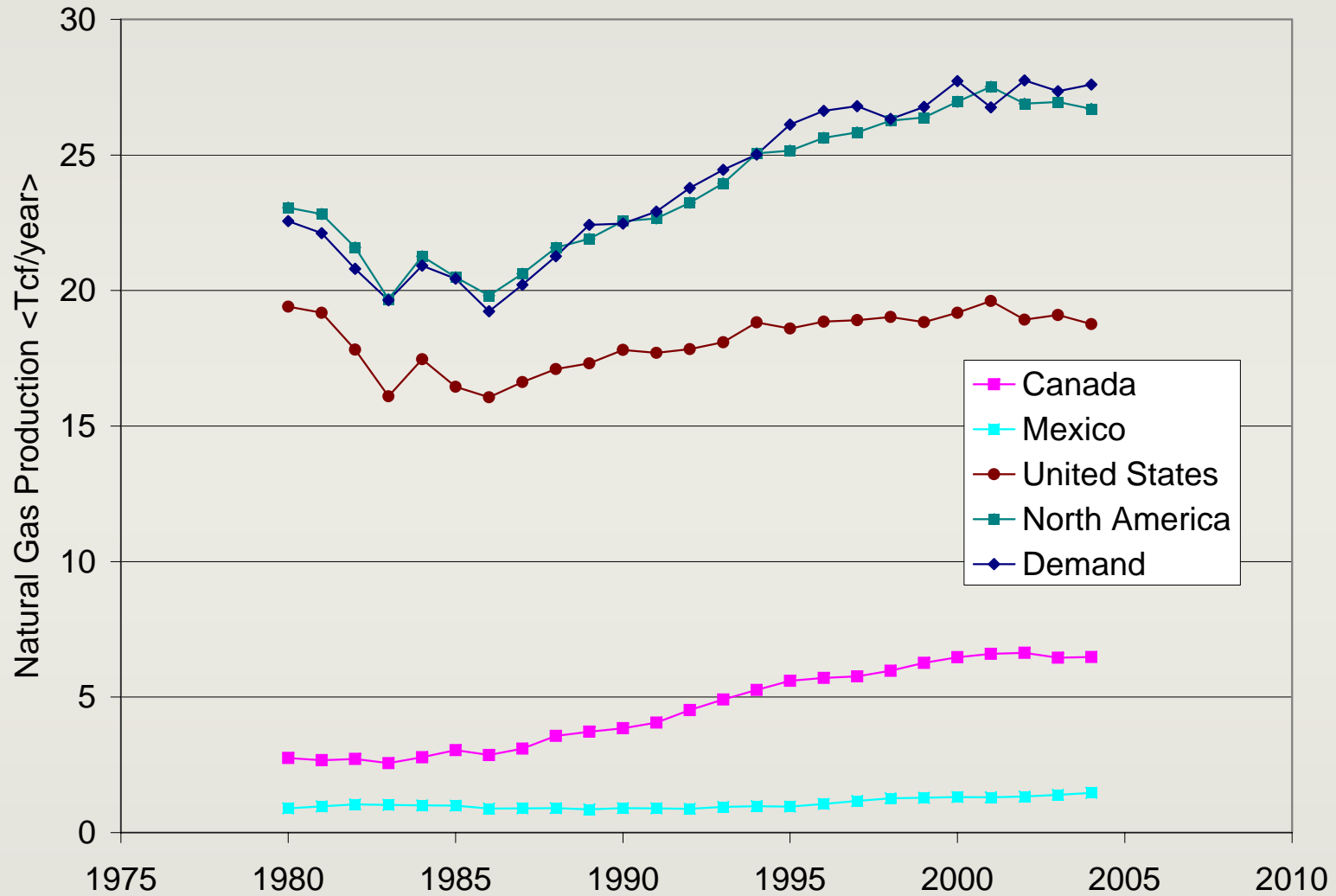
- Steady increase in production and related income
- Unlike most exporters, Mexico and Canada have large internal markets



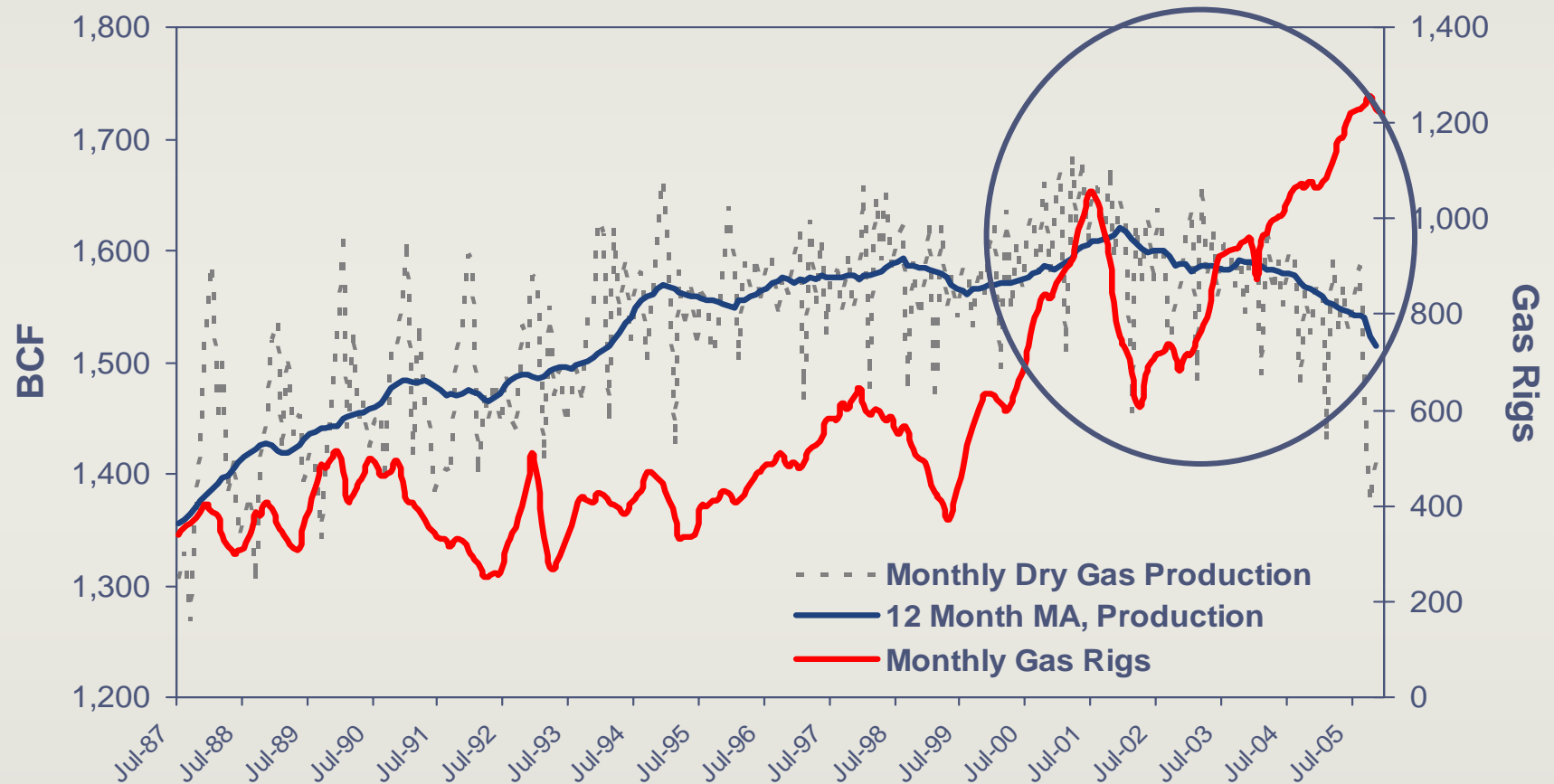
Liquid Hydrocarbons: Issues

- Mexico:
 - Budget constraints
 - Limited exploration budget
 - Growing need for new refineries
 - Production trending heavier than current Maya
 - Natural decline of reservoirs (opportunities for CO₂)
 - Increasing domestic consumption
- Canada
 - Cost escalation in Fort McMurray: is there a slowdown coming?
 - Availability of diluent and natural gas
 - Opportunities for nuclear power

Dry Natural Gas



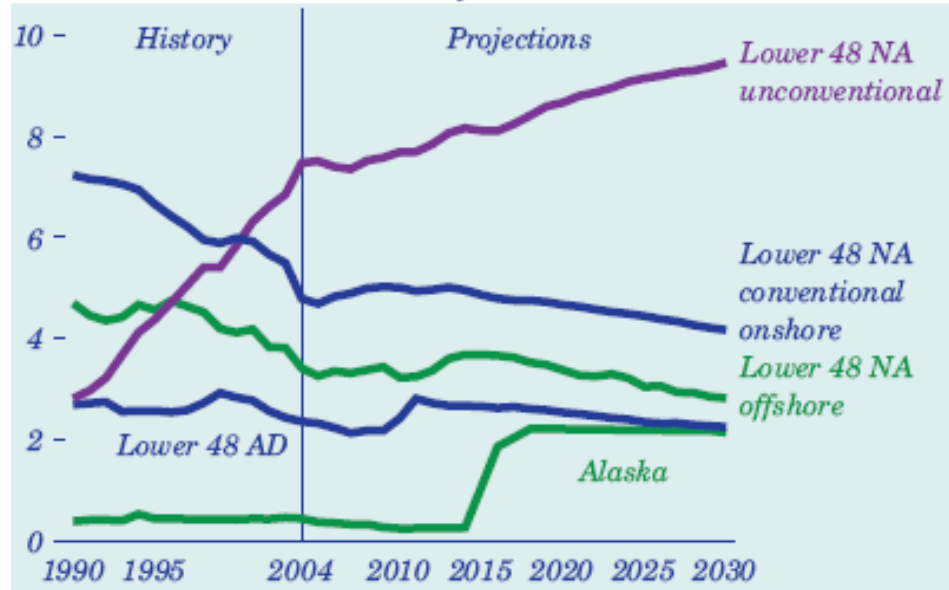
U.S. Gas Production: towards unconventional



Source: U.S. EIA, Baker Hughes

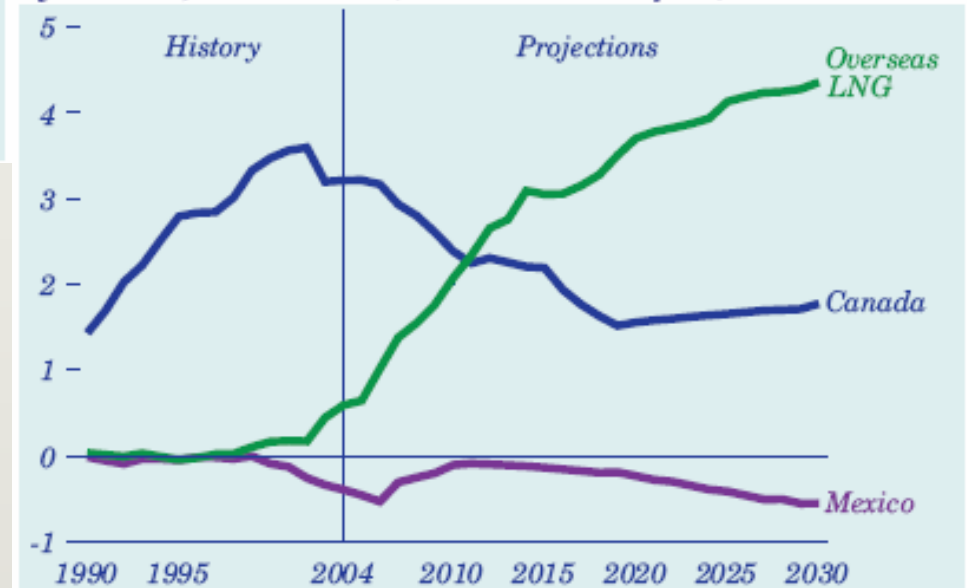
Natural Gas Demand Outlook

Figure 73. Natural gas production by source, 1990-2030 (trillion cubic feet)



Source: Energy Information Administration Energy Outlook 2006

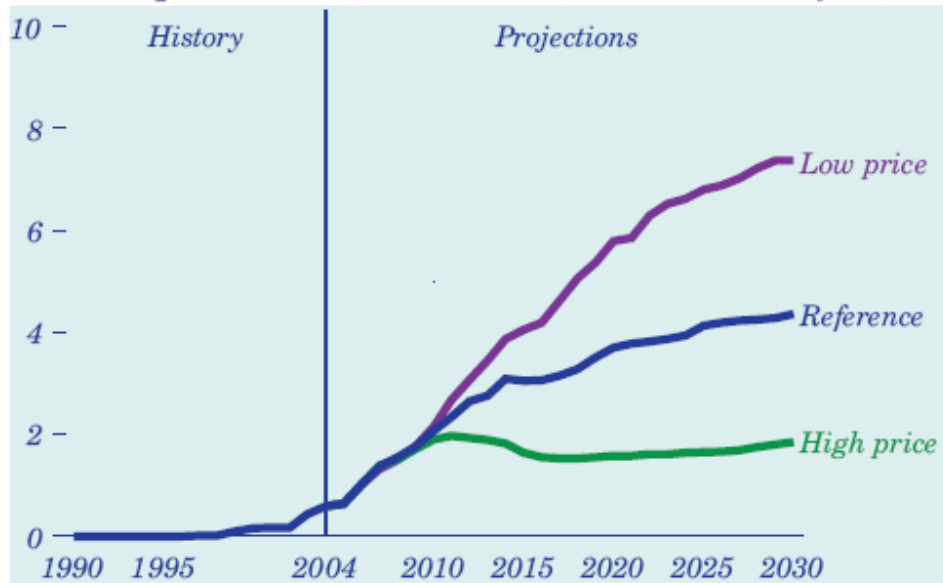
Figure 74. Net U.S. imports of natural gas by source, 1990-2030 (trillion cubic feet)



- Growing role of shale gas and tight sands
- Alaska NS and MacKenzie Delta,
- Continued growth in LNG imports

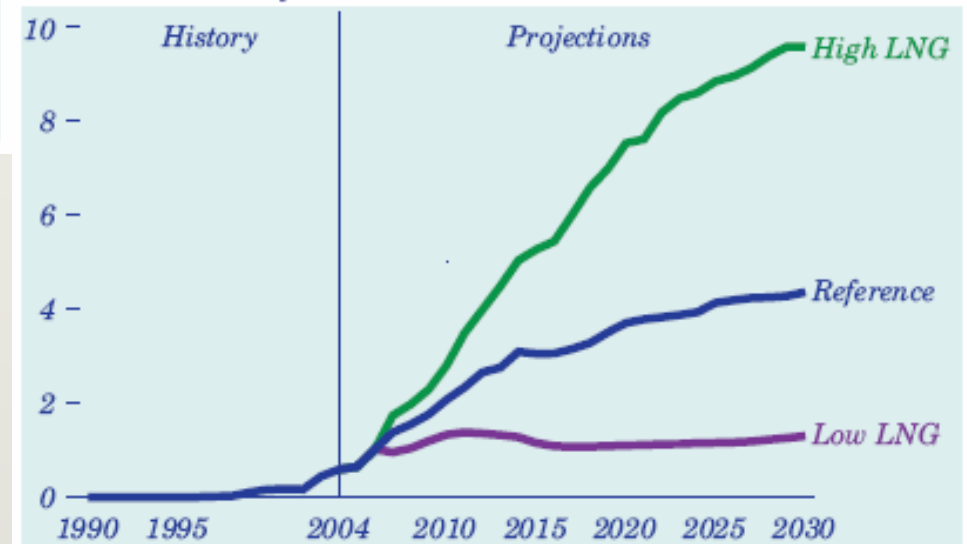
LNG Imports: what does the future hold?

Figure 80. Net imports of liquefied natural gas in three price cases, 1990-2030 (trillion cubic feet)



Source: Energy Information Administration Energy Outlook 2006

Figure 81. Net imports of liquefied natural gas in three LNG supply cases, 1990-2030 (trillion cubic feet)

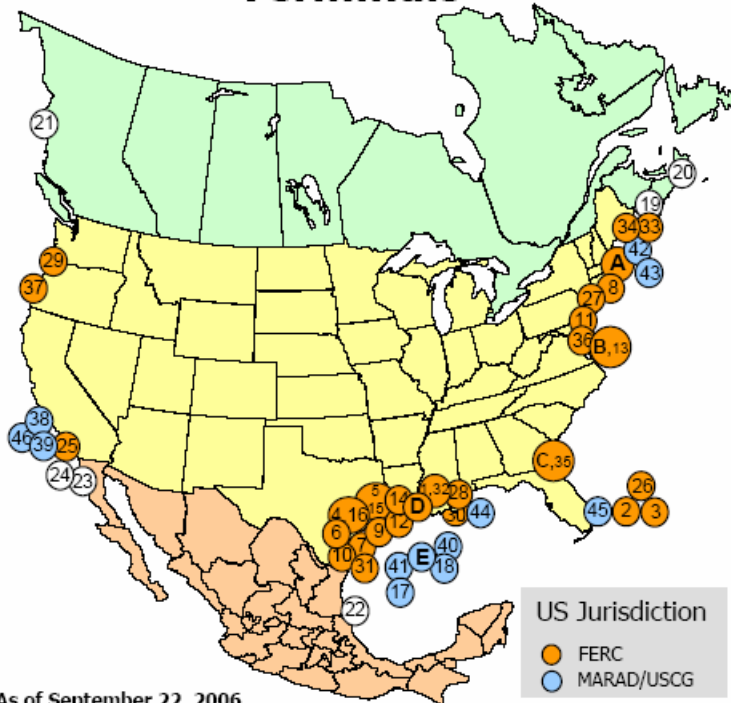


- Outlook dominated by uncertainty:
 - Alaska and MacKenzie Gas
 - Demand destruction in the US
 - Role of coal
 - Availability of LNG supplies
 - Infrastructure readiness

LNG Receiving Terminals

FERC

Existing and Proposed North American LNG Terminals



As of September 22, 2006

* US pipeline approved; LNG terminal pending in Bahamas
 ** Construction suspended

Office of Energy Projects

CONSTRUCTED

- A. Everett, MA : 1.035 Bcfd (SUEZ/Tractebel - DOMAC)
- B. Cove Point, MD : 1.0 Bcfd (Dominion - Cove Point LNG)
- C. Elba Island, GA : 1.2 Bcfd (El Paso - Southern LNG)
- D. Lake Charles, LA : 2.1 Bcfd (Southern Union - Trunkline LNG)
- E. Gulf of Mexico: 0.5 Bcfd (Gulf Gateway Energy Bridge - Excelerate Energy)

APPROVED BY FERC

- 1. Hackberry, LA : 1.5 Bcfd (Cameron LNG - Sempra Energy)
- 2. Bahamas : 0.84 Bcfd (AES Ocean Express)*
- 3. Bahamas : 0.83 Bcfd (Calypso Tractebel)*
- 4. Freeport, TX : 1.5 Bcfd (Cheniere/Freeport LNG Dev.)
- 5. Sabine, LA : 2.6 Bcfd (Sabine Pass Cheniere LNG)
- 6. Corpus Christi, TX : 2.6 Bcfd (Cheniere LNG)
- 7. Corpus Christi, TX : 1.1 Bcfd (Vista Del Sol - ExxonMobil)
- 8. Fall River, MA : 0.8 Bcfd (Weaver's Cove Energy/Hess LNG)
- 9. Sabine, TX : 2.0 Bcfd (Golden Pass - ExxonMobil)
- 10. Corpus Christi, TX : 1.0 Bcfd (Ingleside Energy - Occidental Energy Ventures)
- 11. Logan Township, NJ : 1.2 Bcfd (Crown Landing LNG - BP)
- 12. Port Arthur, TX : 3.0 Bcfd (Sempra)
- 13. Cove Point, MD : 0.8 Bcfd (Dominion)
- 14. Cameron, LA : 3.3 Bcfd (Creole Trail LNG - Cheniere LNG)
- 15. Sabine, LA : 1.4 Bcfd (Sabine Pass Cheniere LNG - Expansion)
- 16. Freeport, TX : 2.5 Bcfd (Cheniere/Freeport LNG Dev. - Expansion)

APPROVED BY MARAD/COAST GUARD

- 17. Port Pelican, LA : 1.6 Bcfd (Chevron Texaco)
- 18. Louisiana Offshore : 1.0 Bcfd (Gulf Landing - Shell)

CANADIAN APPROVED TERMINALS

- 19. St. John, NB : 1.0 Bcfd (Canaport - Irving Oil)
- 20. Point Tupper, NS : 1.0 Bcfd (Bear Head LNG - Anadarko)
- 21. Kitimat, BC : 0.61 Bcfd (Galveston LNG)

MEXICAN APPROVED TERMINALS

- 22. Altamira, Tamulipas : 0.7 Bcfd (Shell/Total/Mitsui)
- 23. Baja California, MX : 1.0 Bcfd (Energy Costa Azul - Sempra)
- 24. Baja California - Offshore : 1.4 Bcfd (Chevron Texaco)

PROPOSED TO FERC

- 25. Long Beach, CA : 0.7 Bcfd, (Mitsubishi/ConocoPhillips - Sound Energy Solutions)
- 26. Bahamas : 1.0 Bcfd, (Seafarer - El Paso/FPL)
- 27. LI Sound, NY : 1.0 Bcfd (Broadwater Energy - TransCanada/Shell)
- 28. Pascagoula, MS : 1.5 Bcfd (Gulf LNG Energy LLC)
- 29. Bradwood, OR : 1.0 Bcfd (Northern Star LNG - Northern Star Natural Gas LLC)
- 30. Pascagoula, MS : 1.3 Bcfd (Casotte Landing - ChevronTexaco)
- 31. Port Lavaca, TX : 1.0 Bcfd (Calhoun LNG - Gulf Coast LNG Partners)
- 32. Hackberry, LA : 1.15 Bcfd (Cameron LNG - Sempra Energy - Expansion)
- 33. Pleasant Point, ME : 2.0 Bcfd (Quoddy Bay, LLC)
- 34. Robbinston, ME : 0.5 Bcfd (Downeast LNG - Kestrel Energy)
- 35. Elba Island, GA : 0.9 Bcfd (El Paso - Southern LNG)
- 36. Baltimore, MD : 1.5 Bcfd (AES Sparrows Point - AES Corp.)
- 37. Coos Bay, OR : 1.0 Bcfd (Jordan Cove Energy Project)

PROPOSED TO MARAD/COAST GUARD

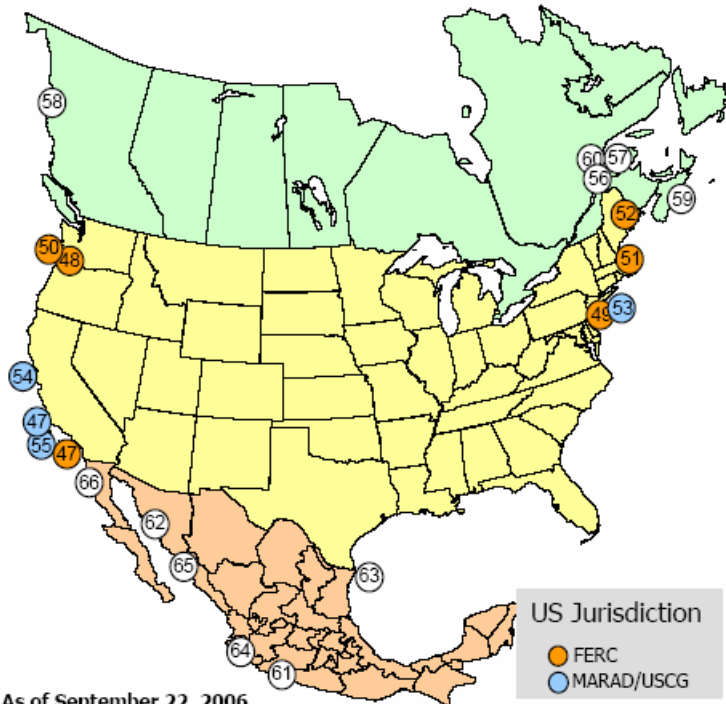
- 38. Offshore California : 1.5 Bcfd (Cabrillo Port - BHP Billiton)
- 39. Offshore California : 0.5 Bcfd, (Clearwater Port LLC - NorthernStar NG LLC)
- 40. Offshore Louisiana : 1.0 Bcfd (Main Pass McMoran Exp.)
- 41. Gulf of Mexico: 1.5 Bcfd (Beacon Port Clean Energy Terminal - ConocoPhillips)
- 42. Offshore Boston : 0.4 Bcfd (Neptune LNG - SUEZ LNG)
- 43. Offshore Boston : 0.8 Bcfd (Northeast Gateway - Excelerate Energy)
- 44. Gulf of Mexico: 1.4 Bcfd (Bienville Offshore Energy Terminal - TORP)
- 45. Offshore Florida: ? Bcfd (SUEZ Calypso - SUEZ LNG)
- 46. Offshore California: 1.2 Bcfd (OceanWay - Woodside Natural Gas)

• More than 10BCFD of new capacity is being considered for the east coast!

LNG Receiving Terminals

FERC

Potential North American LNG Terminals



As of September 22, 2006

Office of Energy Projects

POTENTIAL U.S. SITES IDENTIFIED BY PROJECT SPONSORS

- 47. Offshore California: 0.75 Bcfd. (Chevron Texaco)
- 48. St. Helens, OR: 0.7 Bcfd (Port Westward LNG LLC)
- 49. Philadelphia, PA: 0.6 Bcfd (Freedom Energy Center - PGW)
- 50. Astoria, OR: 1.0 Bcfd (Skipanon LNG - Calpine)
- 51. Boston, MA: 0.8 Bcfd (AES Battery Rock LLC - AES Corp.)
- 52. Calais, ME: ? Bcfd (BP Consulting LLC)
- 53. Offshore New York: 2.0 Bcfd (Safe Harbor Energy - ASIC, LLC)
- 54. Offshore California: 0.6 Bcfd (Pacific Gateway - Excelerate Energy)
- 55. Offshore California: ? Bcfd (Esperanza Energy - Tidelands)

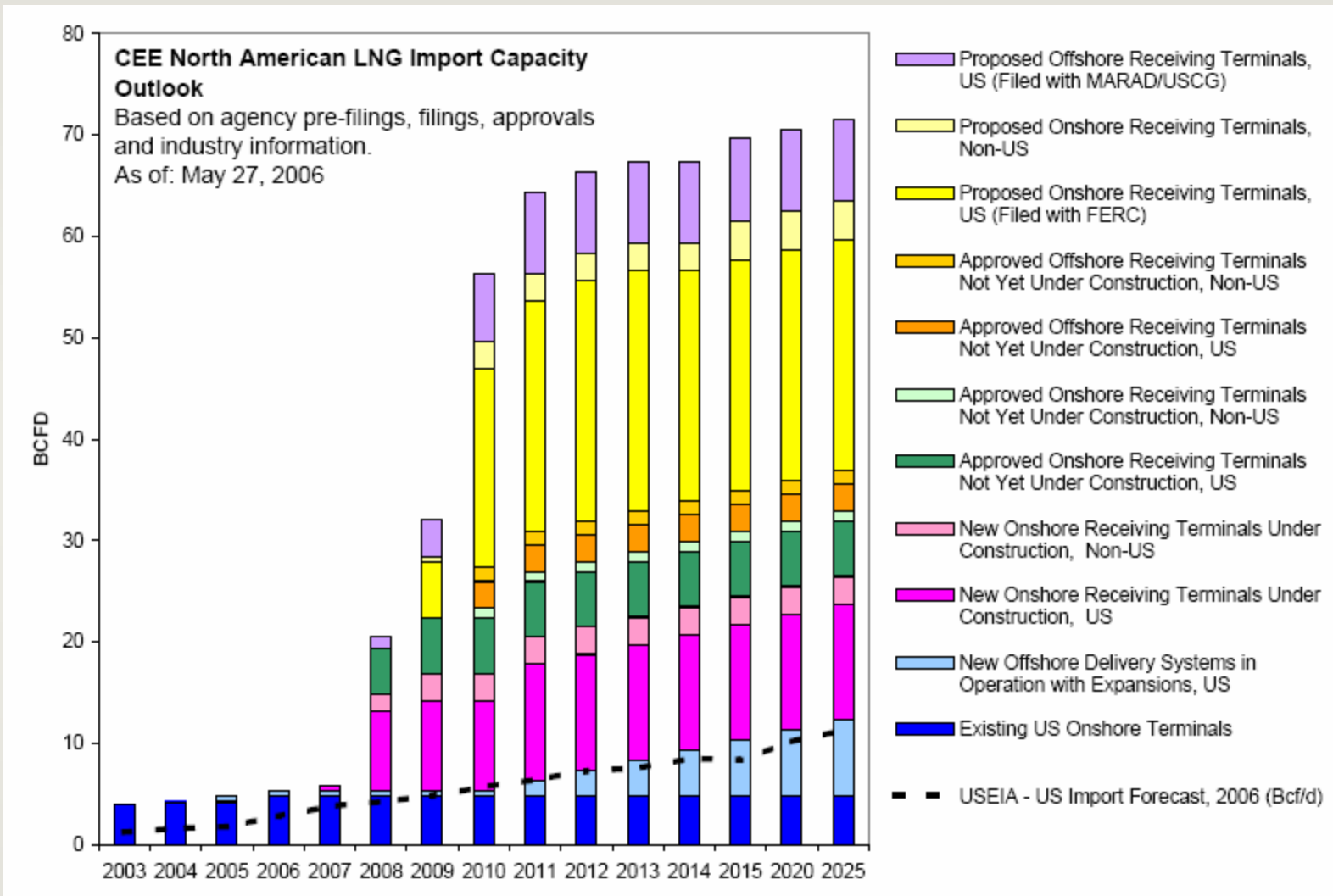
POTENTIAL CANADIAN SITES IDENTIFIED BY PROJECT SPONSORS

- 56. Quebec City, QC : 0.5 Bcfd (Project Rabaska - Enbridge/Gaz Met/Gaz de France)
- 57. Rivière-du- Loup, QC: 0.5 Bcfd (Cacouna Energy - TransCanada/PetroCanada)
- 58. Prince Rupert, BC: 0.30 Bcfd (WestPac Terminals)
- 59. Goldboro, NS 1.0 Bcfd (Keltic Petrochemicals)
- 60. Énergie Grande-Anse QC: 1.0 Bcfd

POTENTIAL MEXICAN SITES IDENTIFIED BY PROJECT SPONSORS

- 61. Lázaro Cárdenas, MX : 0.5 Bcfd (Tractebel/Repsol)
- 62. Puerto Libertad, MX: 1.3 Bcfd (Sonora Pacific LNG)
- 63. Offshore Gulf, MX: 1.0 Bcfd (Dorado - Tidelands)
- 64. Manzanillo, MX: 0.5 Bcfd
- 65. Topolobampo, MX: 0.5 Bcfd
- 66. Baja California, MX : 1.5 Bcfd (Energy Costa Azul - Sempra - Expansion)

How much capacity? or real options?



North American Energy Picture

- Continued and increasing imports of liquid hydrocarbons
- Increasing imports of natural gas
- Decreasing industrial energy consumption in the US

Issues

- Energy Security Concerns
- Economic impact of higher energy prices
- Can North American supply keep up with demand within an appropriate timeframe? Role of unconventional resources such as the Oil Sands and tight gas.
- LNG and natural gas trade
- Technology and incentives: Coal, nuclear, renewable energy (ethanol, bio-diesel, biomass to power, biomass to hydrogen, geothermal...).
- Green House Gas Emissions: CO₂ sequestration, California Initiative, Large Final Emitters program

Mexico: Economic Climate

- Inflation under control
- Large foreign exchange reserves
 - Grew from \$40 to \$70 billion in the last 6 years
- Foreign debt is seen as low risk
- Closely follows economic growth of US

Mexico: Political Climate

- President Elect Felipe Calderón is perceived to have the weakest mandate in México's modern history.
- The PRD and AMLO have mobilized a large segment of Mexican society in a fight against “privilege” which could devolve into a political and social confrontation.
- This mobilization has also shown the geographic and political divide in Mexico which is showing up in other countries as well (e.g. Bolivia, Brasil).

Mexico: Political Climate

- The PAN and PRI will have to enter into agreements in order to move any legislative agenda forward.
- Additionally, moves to incorporate smaller parties will prove easier due to the radicalization of the PRD.
- Elements of PRD's message will likely fill the public debate though energy sector reform will likely move forward under the radar at a slow pace. Calderon will likely move to tackle social issues as the initial focus of the new administration. This will also help appease AMLO supporters.
- Energy sector reform will likely not be part of any big public push. Too many issues need to be resolved for any comprehensive energy sector reform.
- However, the health of the energy sector is key!

Mexico: Possibilities

- Deep water GOM is one area where the “Strategic Alliances” could be developed first through the unitization of cross-border reservoirs.

Contrast with Canada

- Is Canada special?
 - Extraordinary policy and regulatory stability since mid-80's
 - Public acceptance of market functioning in the NAFTA context
 - Good prices! In-place oil has been bought for as low as 1 cent/barrel
 - Tax regime is a good fit for large industrial investments
- Where else can you grow and have access to a large resource?
 - OPEC doors are closed
 - FSU is having some issues

Canada: Liquid Hydrocarbons

- Growth concentrates on oil sands
 - Limited exploration risk
 - High capital costs and payout periods
 - Current mining projects are different from future in-situ projects
 - Opportunities for nuclear power
- No large discoveries offshore
 - Rather, attempts at developing old discoveries

Canada: Natural Gas

- Mackenzie Gas Project (MGP) trying to move forward
- Other new discoveries in Northern Territories indicate additional potential including oil
- Competition with the Alaska pipeline which is also in limbo
- Domestic use of natural gas will likely reduce exports to US

Canada: Issues

- Western Basin activity might be overheating
- Minor rumblings to capture rents from oil sand projects
- Will all the investment take place? Looks quite likely though they depend on costs and markets
- CO₂ limitations could hinder development, but not in the short term.

Canada: and the other sectors?

- Natural gas and electricity reforms require much in the form of revisions and further deregulation
- The political environment is not ready for this

Final Comment

- The Canadian oil sector should continue its growth in investment and production in the coming decades
- The Mexican energy sector in general, and the oil sector more specifically, is poised to embark on a period of great private investment. Unfortunately, this impending private investment cycle will take some time to develop. On the other hand, minor reforms could allow PEMEX to pickup investment.

Note

- If not indicated, the data source is the US EIA