7<sup>th</sup> Annual Rice Global Forum

October 12<sup>th</sup>, 2004

**James K. Wicklund** Managing Director, Equity Research Banc of America Securities

# The Future of the Natural Gas Market



# **Near-term Factors Affecting Gas Prices**

### Negative

- Record working gas storage levels
- Uncertain economic outlook
- Permanent destruction in industrial demand

### Positive

- Accelerating depletion
- Limited drilling response to higher prices



## **Long-term Factors to Consider**

- The Impact of LNG imports on US Supply and gas prices
- Percentage of global upstream spending on gas infrastructure development
- Potential implications of a gas cartel or centralized decision-making of gas exports
- Declining production per rig
- Drilling capacity given the continued improvements in drilling efficiencies



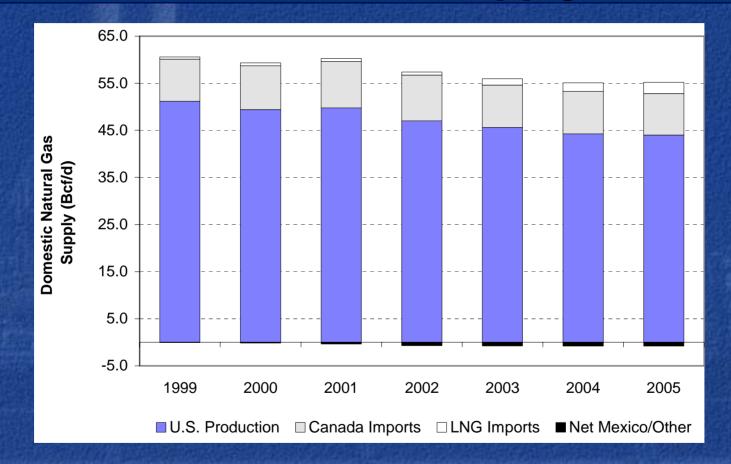
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October 12<sup>th</sup>, 2004

# Near-term Natural Gas Supply/Demand Fundamentals



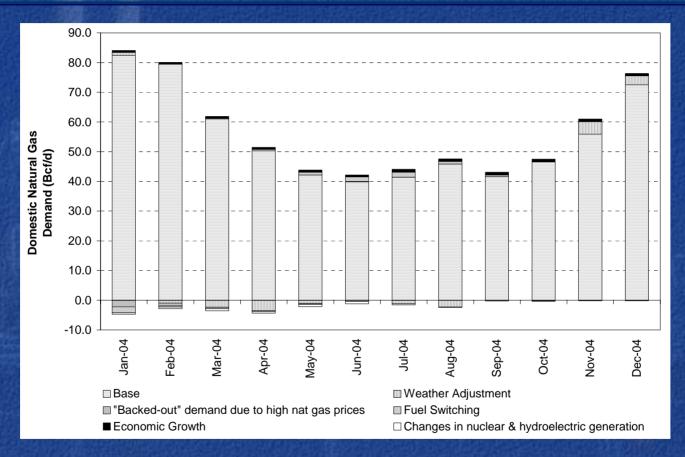
# **Total U.S. Natural Gas Supply Forecast**



Source: EIA, BAS E&P Equity Research Team

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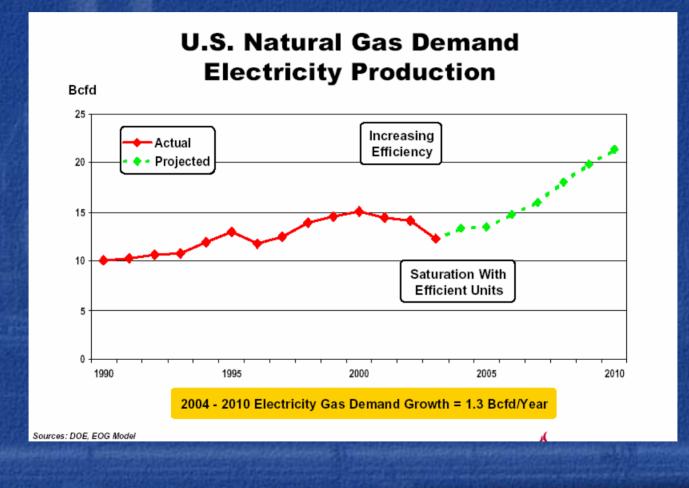
# **Total U.S. Natural Gas Demand Forecast**



Source: BAS E&P Equity Research Team

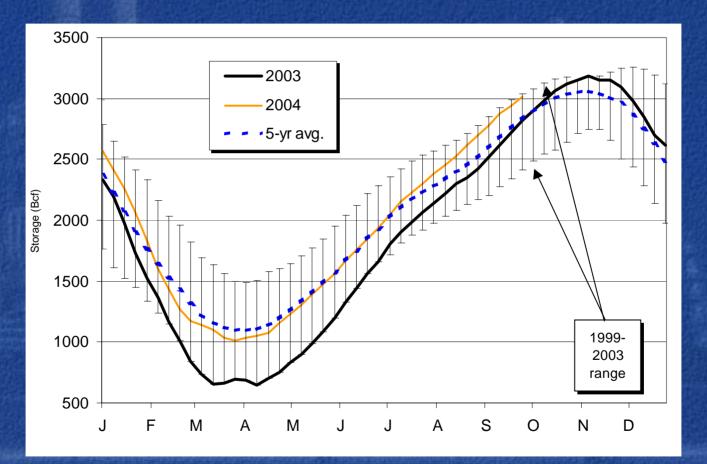


### 7<sup>th</sup> Annual Rice Global Forum Increasing Demand for Electricity Production



BankofAmerica

# Working Gas Storage High



Source: EIA, BAS Analysis

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# **Supply/Demand Factors**

### U.S. Natural Gas Supply/Demand Balance Nov 2004 – Oct 2005 Potential Scenario

Supply	Bcfd
Domestic	(0.6)
Canada	0.2
Mexico	(0.3)
LNG	0.4
Total	(0.3)
Demand	Bcfd
Heating	0.8

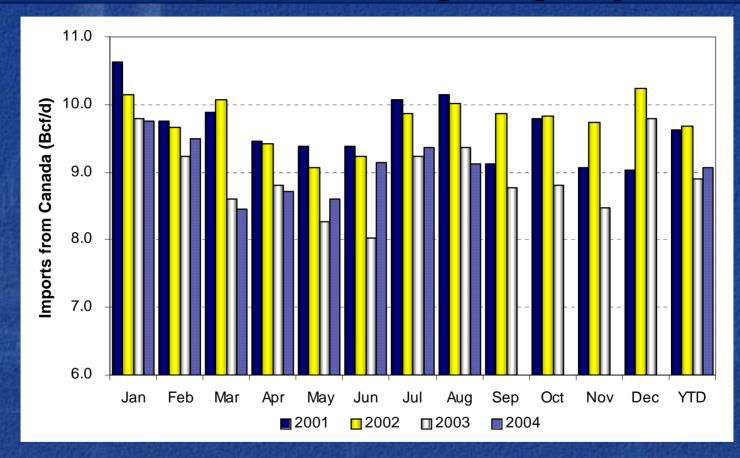
Heating	0.8
Electric	0.9
Industrial	0.0
Total	1.7

Supply/Demand Constriction of 2.0 Bcfd

Source: EOG Estimates



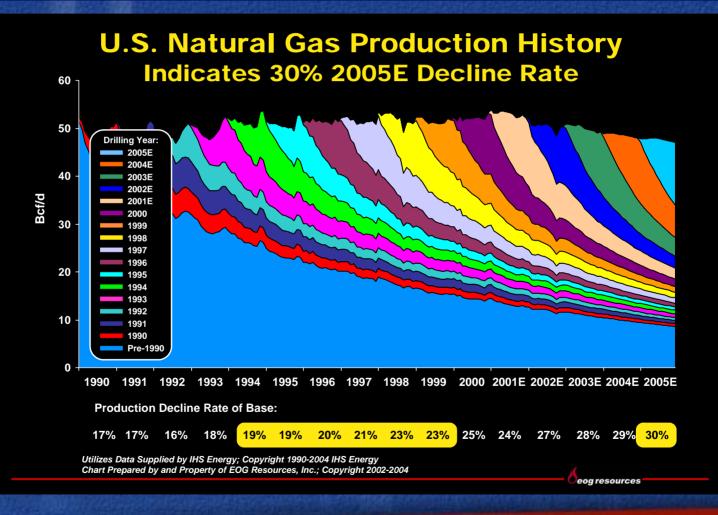
# **Canadian Imports Rising Slightly**



Source: National Energy Board, BAS E&P Equity Research Team

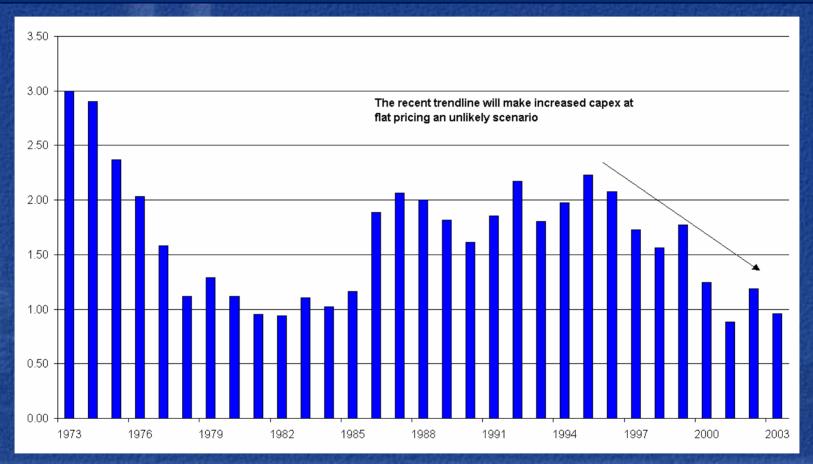
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## **Accelerating Decline Rates in the US**





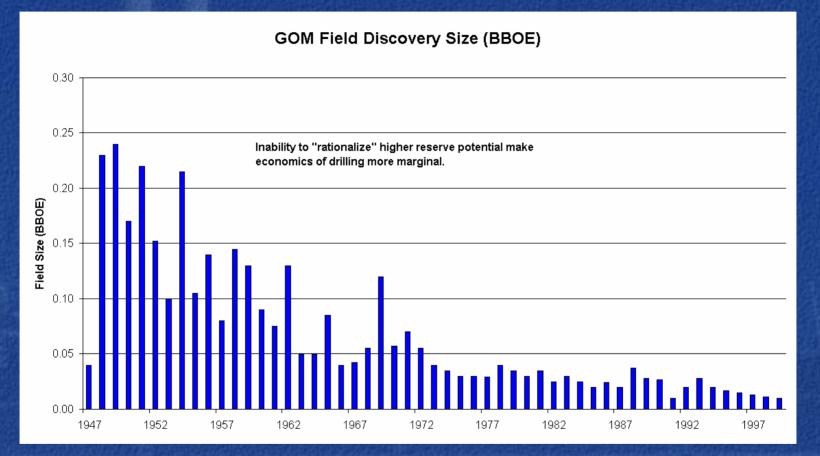
# **Natural Gas Production Per Well Falling**



Source: EIA, BAS Analysis



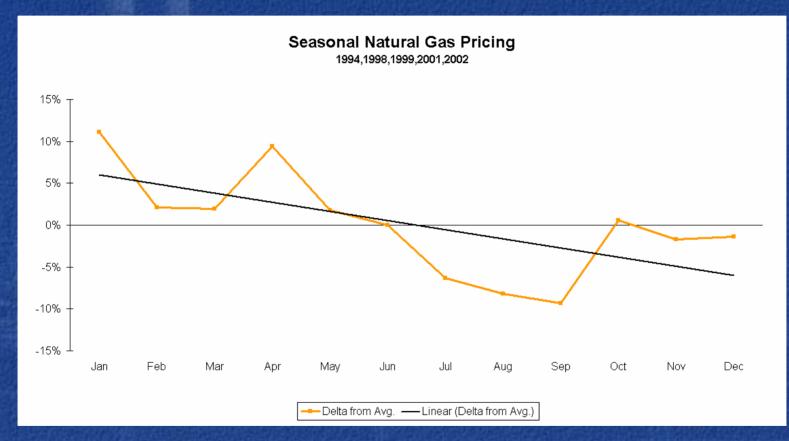
# **Reserve Sizes Shrinking**



Source: MMS, EIA, BAS Analysis

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# Seasonal Declines in Gas Prices During High Storage Season

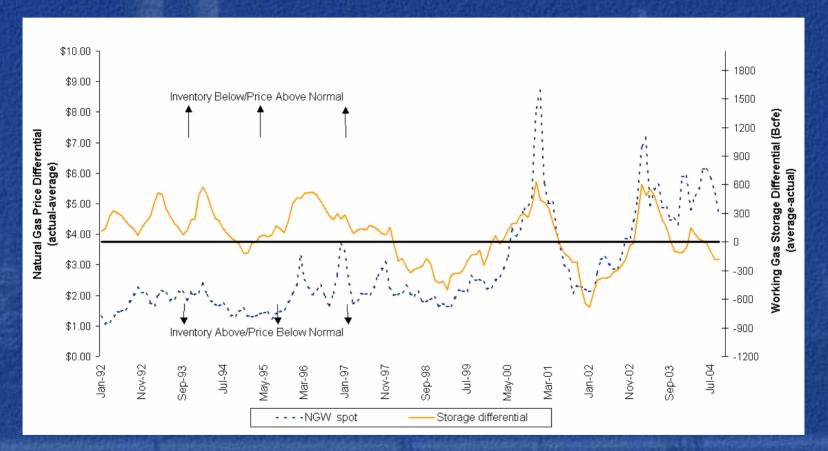


Source: EIA, Bloomberg, BAS Analysis

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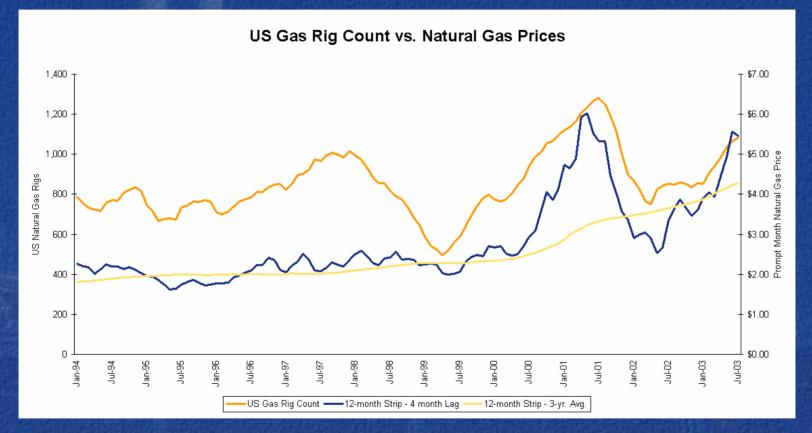
# Gas Prices vs. Storage Differential



Source: EIA, Bloomberg, BAS Analysis



### 7<sup>th</sup> Annual Rice Global Forum BAS Adjusted U.S. Gas Rig Count vs. Gas Futures Strip

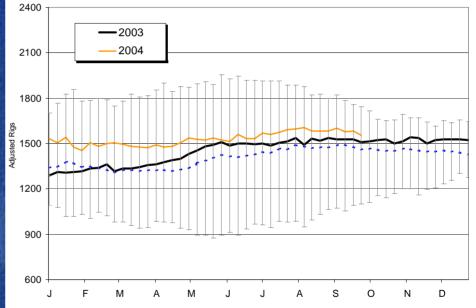


Source: Baker Hughes, Bloomberg, BAS Analysis



### BAS Adjusted Natural Gas Rig Count A Decent Proxy for Production





Source: Baker Hughes, BAS Analysis



7<sup>th</sup> Annual Rice Global Forum

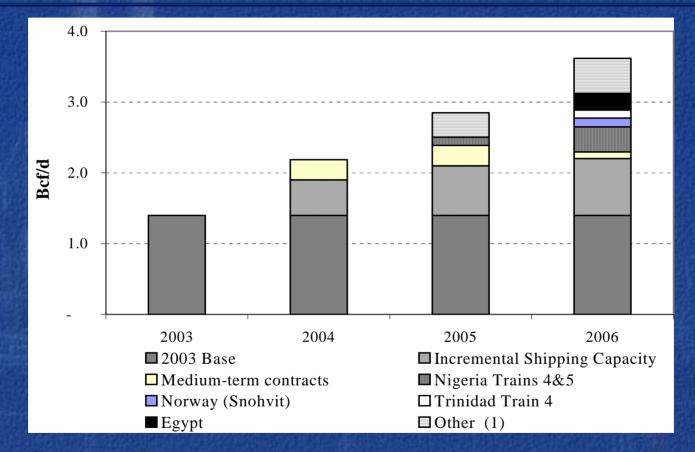
**October 12th**, 2004

# LNG The Future of Natural Gas



**Bankof America** 

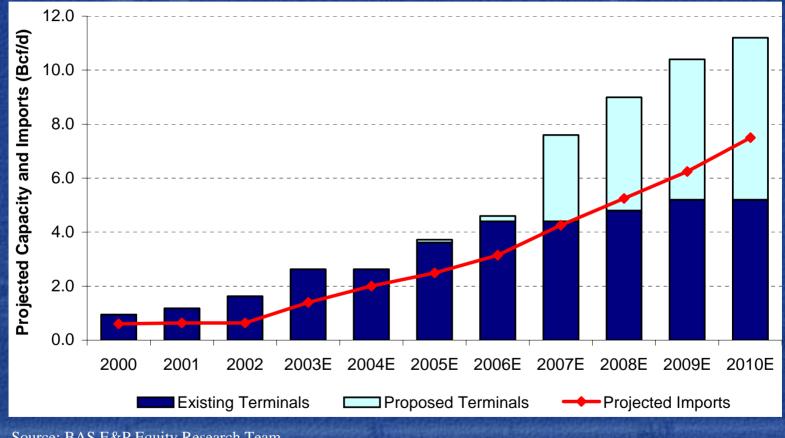
### **Projected U.S. LNG Import Volumes and Key Contributors** (2003-2006E)



(1) Potential supply from spot cargoes from liquefaction plants currently under construction with the majority of their output currently slated for markets outside of the U.S

Source: DOE – Office of Fossil Energy and BAS E&P Equity Research Team

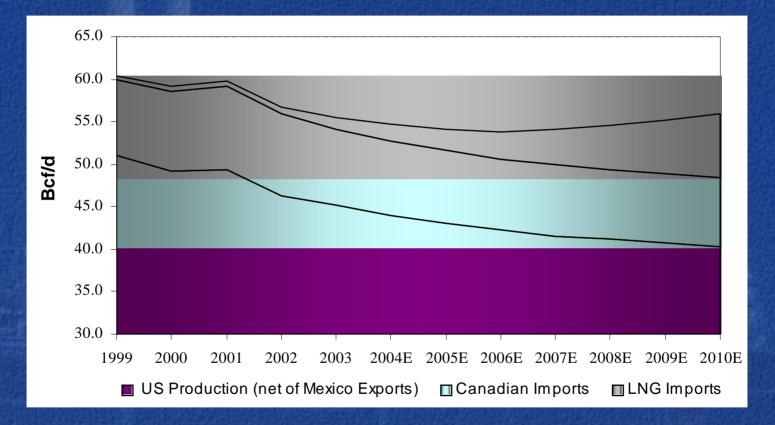
# **Projected U.S. LNG Imports and Capacity**



Source: BAS E&P Equity Research Team

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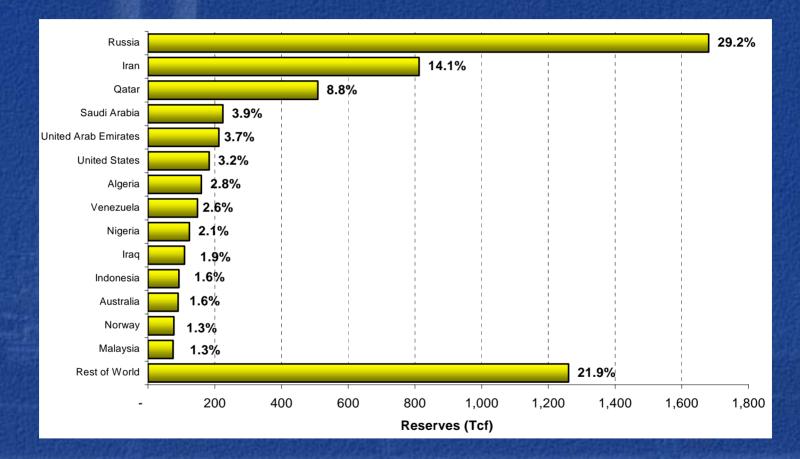
### Historical and Projected Total U.S. Natural Gas Supply



Source: EIA, BAS E&P Equity Research Team



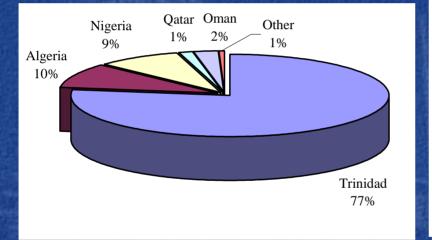
### World Natural Gas Reserves As of January 2003



Source: EIA, BAS E&P Equity Research Team



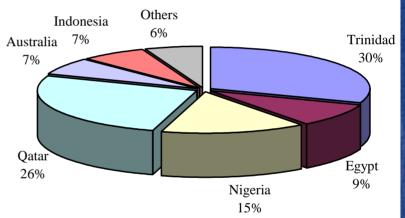
# Current and Projected U.S. LNG Imports by Country



### 2003

### 2010E

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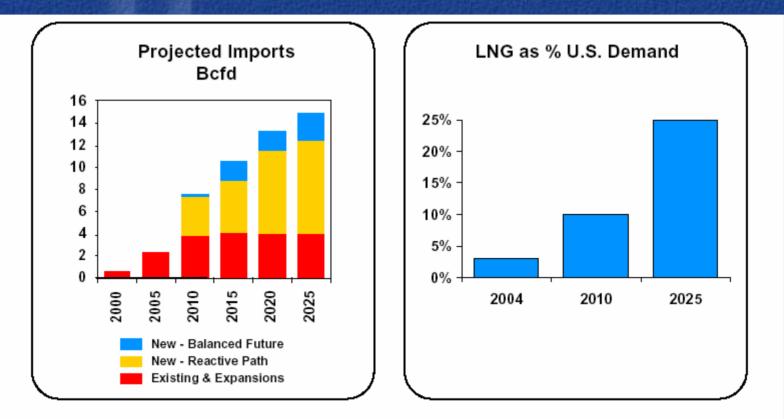


Source: DOE, BAS E&P Equity Research Team



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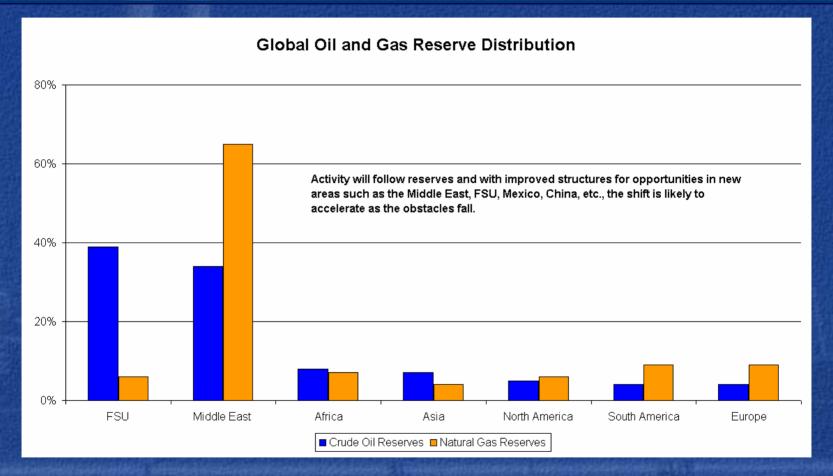
# **Accelerating Imports for LNG**



Conclusion: In 2025 - 75% of Domestic Gas Demand Must Be Met By Indigenous Sources

Source: National Petroleum Council, September 2003 Gas Study

## The Reserves Aren't in the US



Source: DOE, BAS Data

