

Biography



Faisal A. Hanafi

**Public Sector – United States State and Local Government Practice
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As an Executive Advisor in IBSG's Public Sector, State and Local Government Practice, Mr. Hanafi works with United States State and Local Government senior executives to assist them in defining their Business Strategies in leveraging Internet Business Solutions, Business Process Management and Enterprise Governance to deliver value-add services to constituents. Mr. Hanafi draws on years of experience as a senior member of a national broadband e-business consulting firm and as a Senior Consultant at a global management consulting firm.

Prior to his joining Cisco Systems IBSG, Mr. Hanafi was the National Director of Solutions Delivery for Concero LP, a national broadband e-business consulting organization. At Concero, Mr. Hanafi's clients included Government Agencies and Fortune 100 organizations where Faisal acted as a Client Partner, providing executives strategic advice on how to leverage technology and business process management for competitive advantage. Prior to joining Concero, Mr. Hanafi was a Senior Consultant at Andersen Consulting (now Accenture). Mr. Hanafi currently sits on the Texas eCommerce Association Executive Advisory Board and has served on the advisory board to the University of Texas, McCombs School of Business Executive Education Program.

